



April/May 2006

Nappanee Area  
Chamber of Commerce  
(574) 773-7812

www.nappaneechamber.com  
nappaneeecofc@kconline.com

**2006  
Calendar  
of Events**

**Dates to Remember** 

**Business Luncheon**  
How to stay out of trouble  
with the Equal Employment  
Opportunity Commission  
Heritage House  
Apr 19 - Noon

**Spring Into Art Show**  
Main Street Suites  
Apr. 21-23

**Redevelopment  
Commission**  
Apr. 25 – 6:00

**Ambassador Meeting**  
Heritage House  
Apr. 27 - Noon

**American's with  
Disabilities Act (ADA)  
Workshop**  
Library  
Apr. 28 - 7:30 – 8:30 AM.

**NIFTY Board**  
May 4 – 7:00 PM

**Chamber Retail Meeting**  
May 5 – 7:30 AM

**Leadership Academy**  
May 9

**Redevelopment  
Commission**  
May 9 - 6:00 PM

**Chamber Board**  
May 15 – Noon

**City Council**  
May 15 – 7:00 PM

**CHAMBER IS EXCITED TO WELCOME 7 NEW MEMBERS:**

**ASCOT Enterprises** – Mini Blinds – Metal or Vinyl, pleated shades, Drapery Hardware, Bedspreads – fabrics, Vertical Blinds, Roller Shades, 2: wood blinds, Draperies.

**Alan Sands**, General Manager  
PO Box 165  
Nappanee, IN 46550  
1-877-773-7751  
window@ascotent.com



**Economy Offset Printers, Inc.** – Full service printing and bindery shop  
1 – 4 color presses and “Direct To Plate” technology.



**Roy Beaupain, Owner**  
2516-A Industrial Park Drive •  
Goshen, IN 46526  
800-531-6270 • Phone 574-534-6270 •  
Fax 574-534-4123

**Food Star** – All You Can Eat Chinese Buffet with over 36 different items or choose one of the 100 menu items ranging from \$2.95 to \$8.00, Buffet prices are: Lunch \$4.95 Dinner \$7.20 (Children under 8 yrs. Half price) Free Delivery in town over \$15.00.

**Wan Ren Lin**  
1305 E. Market St.  
Nappanee, IN 46550  
574-773-7827  
Open 11:00 a.m. to 9:00 p.m. 7 Days a week



**Management Development** – Marketing and Adv

**Kellie Fishburn**, COO  
PO Box 310 - 700 N. Tomahawk Tr. Suite C3 (Borkholder Dutch Village)  
Nappanee, IN 46550  
574-773-2914 F: 574-773-3912  
574-773-2915 [Kelliemda@earthlink.net](mailto:Kelliemda@earthlink.net)

**Natural Solutions** – Health and Nutrition Supplements, TheraSauna Therapy and Message.



**Leann Osborn**  
110 E. Market St.  
(Across Street from previous location)  
Nappanee, IN 46550



**Chamber of Commerce  
Board of Directors**

- Brad Baum**  
John Mast Construction
- Tom Bradway**  
Curtis TV
- Dianne Debelak**  
HomeSpun Country Inn
- Gary Fraelich**  
Nappanee Ford
- Sonya Harman**  
Elkhart County Convention &  
Visitors Bureau
- Shane Henry**  
Fabwel Owens Corning
- John Leavitt**  
Salem Insurance
- Gavin Miller**  
Lake City Bank
- Gary Shuder**  
Newmar Corp
- Criss Walter**  
Holmes & Walter Attorneys

**NEW NAME  
NEW  
MANAGEMENT!!**

Star Staffing is now...

**Personnel  
Management Inc.**

**Stop in and visit  
manager:  
Sarah Hunsberger**  
At the same location:  
146 Family Fare Dr.  
574-773-2024  
[www.workpmi.com](http://www.workpmi.com)

**Rapsure Manufacturing** – Concession Trailers

**Mike Yoder**  
305R S. Main St.  
Nappanee, IN 46550  
574-773-2995  
[www.rapsureinc.com](http://www.rapsureinc.com)



**WaNee Web Design** – Website De:

**Steve & Kristi Gall**  
PO Box 364  
Nappanee, IN 46550  
574-773-4214  
stevegall@wanee.com  
www.wanee.com



**SPONSORSHIP OPPORTUNITIES**

**Golf Outing – June 27<sup>th</sup> – Celebrity Golfer:  
Gale Sayers**

2006 Sponsorship levels:

- Level 1 Major Sponsorships \$2500.00
- Level 2 Team of Four \$500.00

**Plus** any one of these listed

- Hole Sponsor Snacks/pop sponsor
- Longest drive sponsor Longest putt sponsor
- Putting contest sponsor
- Level 3 Hole sponsorship \$300.00
- Level 4 Flag sponsor \$100.00 (Name on Flag indicating hole location)

**There will be morning and afternoon play this year** at the McCormick Creek Golf Course - Nappanee. Start times will be 8:00 am and 1:00 pm. The goal is to have at least 22 teams for both morning and afternoon play. Call the Chamber office: 773-7812 to reserve your team and sponsorship level.

**Apple Festival – September 15-17**

Be looking in your mail box for this years Apple Festival Sponsorship Letter! The Committee is initiating a new program. Sponsorship levels will now be in the categories of **Harvest, Blossom, Seedling** and **Seed** ranging from \$200 to \$1000. If you are a past sponsor of an event and would like to sponsor the same event this year you have first choice. Last year we estimated 45,000 people visited our festival. The International Festival & Event Association indicated that the 45,000 people that attend the festival over a three day period brings to the Nappanee community an economic value of @\$854,000.00.

**Make your marketing dollar count in and for Nappanee!!**



**2006**  
**Heritage House**  
**BUSINESS**  
**LUNCHEONS**

April 19 – Stay out of  
Trouble with the  
Equal Employment  
Opportunity Commission

May 19 – The Value of  
Cooperative Marketing  
Jeff & Angie Stillson

June 16 – Women In  
Leadership – Panel

August - Gadgets  
Rich Hays  
U-4 Communications

**Call 773-3592 for**  
**Reservations**

**NIFTY:**

**GOAL:**

To promote  
maintenance/  
rehabilitation of  
Nappanee's Downtown  
Business Improvement  
District Buildings using  
design guidelines that  
encourage  
maintenance of historic  
or district architectural  
features.

**NAPPANEE FAMILY EYECARE – EYEWEAR PARTY**

Monday, April 24<sup>th</sup>, join in the eyewear party at **Dr. Minnich's** office (1752 E. Market – Nappanee) from 3:00 – 6:00 PM. Come see a great selection of the latest frame styles. There will be prizes, giveaways, and refreshments!

**NEW VENTURES SEMINAR**

Participants of the 2005-2006 Leadership Academy are pleased to offer this free seminar to anyone **“Thinking of starting a business”** Saturday, May 20, 2006 from 8:30 – 11:30 am at the offices of Kindig & Sloat (102 Heritage Pkwy – Nappanee) Learn how to 1) Decide what legal form your business should take, 2) Raise Capital, 3) Create loyal Customers and 4) Build relationships with other businesses in your community. Presenters include: Charles Zercher, Kindig & Sloat, John Borkowski, 1<sup>st</sup> Source Bank, Melissa Kinsey, Entrepreneurship Learning Center and Larry Andrews, Nappanee Area Chamber of Commerce. To register call Kathy Royer toll free at (866)898-3908 ext. 203

**DOWNTOWN IMPROVEMENT PROJECT**

The Nappanee's Downtown Improvement Project will likely start this July. SR 19, from Walnut Street to the Railroad Tracks will be the first to receive new sidewalks, street lights and trees and the US 6 – SR 19 intersection will be made pedestrian friendly. The second phase in 2007 will enhance US 6 from Elm Street to Clark Street with new sidewalks, street lights, trees, the renovation of the parking lot behind Martin Hardware, which will include a greenspace and trees, and the parking lot beside Hepler's Barber shop. Alleyways will be made pedestrian friendly and unique informational signs developed around the Amish Quit will be installed.

**REACHING OUT TO CUSTOMERS WITH DISABILITIES**

Dwight Grieser, Grieser Consulting and Development, specializing in ADA Issues will present a free workshop for Nappanee Business Owners Friday, April 28, 2006 at the Nappanee Library from 7:30 – 8:30 am. This ADA workshop will provide practical and economical ways for building owners to make their services available to customers with disabilities. Refreshments will be served.

**NETWORK EFFECTIVELY**

You are invited to attend a free workshop at the Goshen Chamber of Commerce on how to “Network Effectively” from 12 noon – 1 p.m. on Wednesday, April 26, 2006. If you are interested in this opportunity, please call the Nappanee Chamber (773-7812) and we can meet at Main Street Suites (451 N. Main) and carpool. A sack lunch will be available for \$5.00

**NIFTY APPLICATIONS DUE**

Applications for Nappanee Improving Facades for Today and for Years to come (NIFTY) are due May 1<sup>st</sup>. Application forms are available at the Redevelopment Office. (451 N. Main - Nappanee)



## **What Do You Have To Say!!**

You are  
***cordially encouraged***  
to contact

Larry Andrews,  
Executive Director,  
Nappanee Community and  
Economic Development  
Office at:

574-773-7812

or

[nappaneeced@kconline.com](mailto:nappaneeced@kconline.com)

and share your  
thoughts, dreams and  
visions about making

**Nappanee  
a great place to  
stop, shop,  
live and visit!**

**Nappanee Area Chamber  
of Commerce**

451 N. Main St.

Nappanee, IN 46550

574-773-7812

Fax: 574-773-4691

[nappaneecofc@kconline.com](mailto:nappaneecofc@kconline.com)

## **INTERESTING INFORMATION:**

According to the Indiana Business Research Center (IBRC): Spring 2006  
The average household expenditures on Apparel in 2004 showed that  
American households spend nearly twice as much on women's clothes than  
on men's clothing. These are not per person figures, but per household.  
Women (16-up) \$631, Men (16-up) \$317, Girls 2-15) \$108, Boys (2-15) \$89  
and Children (2-under) \$79.

## **REFINING MEASURE OF ECONOMIC STABILITY:**

The 2005 Self-Sufficiency Standard for Indiana.

The University of Washington has successfully completed the Self-  
Sufficiency Standard project in Indiana incorporating county-level data and  
calculating income amounts for over 70 different family types in each of  
Indiana's 92 counties. In Elkhart County a family of Two Adults and Two  
School-Age Children each adult needs to make \$8.52 per hour. A Single  
Parent with One Infant and One Preschooler needs to make \$13.47 per hour.

Indiana's fulltime minimum wage is \$5.15 per hour. A family with one adult,  
one preschooler and one school-aged child will make \$8,172 on welfare and  
\$14,333 on minimum wage. The federal poverty level is \$16,090. The Self-  
sufficiency wage is considered \$29,771 and the median family income in this  
county example is \$47,500.